UK-AO CONNECT · SECTOR GUIDE

Energy in Angola: Oil, Gas & Renewables

Where UK capability meets Angola's energy story, upstream services, first-of-a-kind gas, and one of Africa's fastest-growing solar programmes.

CRUDE OUTPUT	CONCESSIONAIRE & REGULATOR	FAST RISER
≈1 million bbl/day	ANPG	Utility-scale solar

Energy is the engine of the Angolan economy, and the sector is opening. Angola is one of sub-Saharan Africa's largest oil producers, is monetising its natural gas at scale for the first time, and is building some of the continent's largest solar capacity. This guide maps the landscape, where UK firms fit, and the rules to know before you enter.

1 The landscape

Upstream oil ≈1M BBL/D

Deep-water led and operated by international majors, including Azule Energy (the BP–Eni joint venture), TotalEnergies, ExxonMobil and Chevron alongside Sonangol. Licensing and bid rounds run through the ANPG.

Natural gas LNG & POWER

Angola LNG exports from Soyo, and the New Gas Consortium, the country's first non-associated gas development, is bringing fresh volumes on stream as gas-to-power demand grows.

Renewables SOLAR & HYDRO

Major hydro (including Laúca) plus a rapid utility-scale solar build-out, among the largest in sub-Saharan Africa, with rural electrification and mini-grids following.

Power & grid TRANSMISSION

Generation growth needs transmission, distribution, storage and off-grid solutions, a deep medium-term opportunity set.

2 Where UK firms fit

- **Oilfield services & technology**, subsea, inspection & maintenance, digitalisation, decommissioning planning
- **Gas monetisation**, processing, LNG supply chain, gas-to-power engineering
- **Renewables & grid**, solar EPC support, storage, transmission engineering, mini-grid models
- **Skills, HSE & certification**, training, competence assurance and standards aligned with Angolanisation goals
- **Finance & advisory**, project finance, insurance, ESG and carbon services

3 Rules of the game

1 Map your route to market

Most service contracts flow from the operators and their tier-one contractors, prequalification with each operator (and the relevant ANPG / Sonangol registers) is the entry ticket.

2 Plan for local content

Presidential Decree 271/20 reserves certain goods and services for Angolan companies and applies preference regimes to others, UK firms typically enter through an Angolan entity, joint venture or local partner.

3 Structure the entity

Incorporate locally (see our **Opening a Company in Angola** guide) and register the investment with **AIPEX** where incentives and repatriation matter.

4 Price the regime

The petroleum sector has its own tax and customs framework, and oil & gas operations follow specific foreign-exchange rules, bring specialist advice in early.

5 Meet the standards

Operators expect international HSE and quality certification; local presence and Angolan hiring strengthen bids.

4 The renewables window

Angola's electrification push, anchored in large hydro and a fast-growing solar programme, is creating demand for EPC partners, storage, transmission and rural energy models. Development-finance and export-credit appetite for Angolan energy projects has grown markedly, and **UK Export Finance has backed major Angolan infrastructure programmes** in recent years.

MEMBER PERK

Plug into the energy network

We introduce members to operators' supply-chain teams, established local partners and the advisers who know this sector, and we engage with UK institutions such as the Department for Business & Trade on members' behalf. Email **info@ukaoconnect.com**.

COMPANION GUIDES

Pair this guide with **Opening a Company in Angola** and **Importing & Exporting with Angola** for the entity, customs and FX steps.

5 Key bodies

ANPG
National concessionaire, licensing & bid rounds

MIREMPET
Ministry of Mineral Resources, Oil & Gas

MINEA
Ministry of Energy & Water, power and renewables

AIPEX
Investment registration & incentives, our institutional partner

THE CHAMBER IS YOUR SAFE SPACE

One trusted network, the right people, properly introduced

UK-AO Connect is a neutral, members-only forum where you meet vetted professional service providers and our institutional partners under one roof. No cold calls and no guesswork: we make warm, relevant introductions so you can build your business on solid ground, in either market.

INSTITUTIONAL PARTNER **AIPEX · Private Investment & Export Promotion Agency**

& we engage with government, trade & diplomatic bodies across both markets

Legal & Regulatory Law firms, compliance	**Tax & Accounting** Accountants, auditors	**Banking & Finance** Corporate banks, FX
Insurance & Risk Cover, bonds, guarantees	**Real Estate & Workspace** Offices, industrial, land	**Market-Entry Consulting** Strategy, due diligence
Logistics & Customs Freight, brokers, warehousing	**HR, Payroll & Recruitment** Hiring & employment	**Translation & Liaison** Interpreting, local fixers
Technology & Telecoms IT & connectivity	**Construction & Engineering** Projects & EPC	**Travel & Relocation** Visas, accommodation

Tell us what you need and we will introduce you to the right member partner, **info@ukaoconnect.com**.

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